

**Golf Newfoundland Labrador  
Annual General Meeting  
Friday November 24<sup>th</sup>, 2017  
Minutes**

**1. CALL TO ORDER:**

President Ken Casey called the Annual General Meeting of Golf Newfoundland Labrador Inc. to order at 6:35 P.M. NST

**2. MEETING NOTICE:**

*The initial notice calling the Annual General Meeting of Golf Newfoundland Labrador Inc. was acknowledged being sent on Tuesday September 6<sup>th</sup>, 2017 with subsequent notices there afterward.*

**3. ROLL CALL:**

**Voting Delegates Present:**

|                   |                                    |
|-------------------|------------------------------------|
| Ken Casey         | President                          |
| Stephen Wedgwood  | Past President                     |
| Rex Anthony       | Treasurer                          |
| Jim Sloan         | Rules Director                     |
| Callum Tulloch    | Gander Golf Club                   |
| Sandra Sparrow    | Course Rating Director             |
| Lousie Gilliespie | Terra Nova Resort & Golf Community |
| Wayne Allen       | Blomidon Golf Club                 |
| Danny O'Neil      | Bally Haly Country Club            |
| Laura Hillier     | Clovelly                           |
| Mark Altese       | Clovelly                           |
| Paul Kelly        | Glendenning Golf                   |
| Darrell Denief    | The Wilds                          |
| Dennis Langdon    | Tamarack Golf Club                 |

It was confirmed that a total of fourteen (14) voting delegates representing the Board of Directors and three (3) golf courses were in attendance.

**Observers:**

|                    |   |
|--------------------|---|
| Bruce Watson       | Tely Tour                               |
| Catherine Thompson | Golf Canada Governor                    |
| Jeff Hutt          | Atlantic Regional Director, Golf Canada |
| Len Woodford       | Pippy Park Member                       |
| Gerard Martin      | Clovelly Member                         |
| Chris Young        | Clovelly Member                         |

#### **4. ACCEPTANCE OF AGENDA:**

*It was moved by Ken Casey and seconded by Jim Sloan to adopt the agenda as presented.*

**Carried**

#### **5. ACCEPTANCE OF MINUTES OF 2016 ANNUAL GENERAL MEETING:**

The President referred to the minutes of the November 25<sup>th</sup>, 2016 Annual General Meeting which were circulated.

*It was moved by Stephen Wedgwood and seconded by Sandra Sparrow to adopt the minutes as presented.*

**Carried**

#### **6. BUSINESS ARISING FROM THE MINUTES:**

The President noted that there was no business arising from the minutes of the previous meeting.

#### **7. CORRESPONDENCE:**

There was no correspondence to be tabled at the meeting.

#### **8. EXECUTIVE BOARD REPORTS:**

##### **8.1 President's Report**

President Ken Casey presented the President's annual report (attached), highlighting a number of achievements for the organization over the year including relocation of the association office to the Sport NL building, increased participation and enhancement of the provincial championships, attended the Annual Meeting of Golf Canada and met with the President of Golf Canada to discuss a number of issues facing the organization.

The President congratulated the Willingdon Cup Team on their major accomplishment and thanked the Board of Directors for their ongoing support and commitment to the growth and development of golf in this province.

##### **8.2 Vice-President's Report**

In the absence of the Vice-President, President Ken Casey presented the Hall of Fame & Awards Committee annual report (attached). He thanked the Committee members for their participation and involvement on the Committee over the past year. It was noted that a number of amendments were made to the program this past year including the incorporation of two person stroke play events, revisions to the Order Of Merit point system and the introduction of the Official of the Year Award.

It was noted that for 2018 Golf NL will be hosting the Annual Awards Program only.

### 8.3 Secretary's Report

In the absence of the Secretary Eddie Bearns, President Ken Casey presented the annual report (attached). He noted that the Board held six (6) meetings during the year. The Board held a one-day planning and Board orientation session to develop plans for the coming year. It was noted that Golf NL operated with a full slate of officers for the past year and anticipates a full slate for the coming year. With the relocation of the office to the Sport NL building, Golf NL will not require the meeting space at Bally Haly Country Club and thanked the club for providing facilities to host Board meetings and other Committee meetings over the years.

*It was moved by Rex Anthony and seconded by Jim Sloan to adopt the executive reports as presented.*

**Carried**

### **9. TREASURER'S REPORT:**

Treasurer Ken Casey presented the audited financial statements (attached) for year-ending September 30<sup>th</sup>, 2017.

In reference to the report, the Treasurer highlighted a number of points including the fact that the organization realized a net surplus at year-end of \$4,162.00 .00 and total accumulated net assets of \$66,345.00. It was noted on page 7 that while the audit shows the total accounts receivable at \$112,900.00, in reality this amount has been reduced to approximately \$64,000.00 with the collection of membership dues and other outstanding accounts.

The Treasurer noted that Golf NL has been successful with the annual fund-raising initiative realizing a net surplus of approximately \$15,000.00 and acknowledged Clovelly for their support. The funds raised are used towards hosting the provincial championships and supporting players traveling to Atlantic and National competitions. The Treasurer reported that the 2018 event will be held at Terra Nova resort on weekend of June 16<sup>th</sup> & 17<sup>th</sup>.

*There being no questions or concerns, it was moved by Rex Anthony and seconded by Stephen Wedgwood to adopt the audited financial statements for the year ending September 30<sup>th</sup> 2017 as presented.*

**Carried**

### **10. REPORTS FROM PROVINCIAL STANDING COMMITTEE DIRECTORS:**

#### 10.1 Competitions Report

Competitions Director Howie Hansford presented the 2016 report (attached). In the report Terra Nova Resort and Gander Golf Club were thanked for the tremendous support and assistance in hosting the provincial championships. The winners of the various championship categories were acknowledged. The Director acknowledged Team NL for winning the Willingdon Cup and the three (3) individual championships at the Atlantic Amateur. The Director outlined the long term objectives of the Committee for the next three years: the need to replace a number of members on the Committee and identifying host venues for the 2019 and 2020 Provincial Championships. The Director thanked the members of the Committee for their contributions toward the development of

the championships.

### 10.2 Course Rating - Handicap Report

Rating Director Sandra Sparrow presented the report for 2016 (attached). It was noted that three (3) course ratings were completed for the past year including Grand Falls Golf Club, Gander Golf Club and The Willows. For 2017 the Committee will be reviewing the rating for Humber Valley Resort in anticipation of hosting the national championships in August. The Committee will also be reviewing the data for each course to ensure all information is up to date.

The Director noted that there is a serious shortage of active and experienced course raters in the province and steps will be taken in the next few years to increase the number of individuals involved in the program. The Director thanked Eddie Bearns for his continued assistance and support of this important program.

### 10.3 Junior Report

Junior Director Jamie Moran presented the 2016 Junior Report (attached). A number of items were highlighted including the implementation of the Golf in Schools Program (GIS), and the Future Links Program (FLP) - both of which saw a continued increase in participants. It was also noted that GNL has the highest rate of GIS participation in the country with over 14,000 participants throughout the year. GNL hosted the annual Spring Junior Golf Camp at Terra Nova Resort and thanked the course and management for their assistance and cooperation.

In terms of the high performance program, the Provincial Development team consisted of a total of eighteen (18) players including four (4) girls and fourteen (14) boys. The team held a number of training camps and course management sessions leading up to the provincial and Atlantic championships. Overall, the team performed well at various levels of competition and substantial results are anticipated in the coming year.

This year eight (8) boys and two (2) girls competed at the national championships with two (2) of the boys making the cut and placing seventh in the team standings. At the Atlantic Championships, Andrew Bruce finished fifth and allowed GNL to secure an additional quota spot at the boys' national championships.

The Director thanked the members of the Committee for their time and effort in assisting with the development and implementation of the program for the past year.

### 10.4 Marketing Report

In the absence of a Marketing Director, the Executive Director tabled the Marketing Report for 2016 (attached). The Executive Director thanked the outgoing members of the Committee for their support and contribution to the review and development of various marketing initiatives over the past three years. It was noted that GNL continues to work with *The Telegram* in regards to the weekly Golf Report. Furthermore, the organization has focused on enhancing its Facebook page, ensuring a regular update of the website, and venturing into the world of Twitter.

This year GNL attracted five (5) corporate sponsors and work is progressing on identifying an

additional sponsor for 2017. The organization hosted one (1) FAM Tour and continued to develop the monthly eNewsletter, Provincial Golf Guide and an advertisement in the Provincial Travel Guide. The Board will be working towards identifying a new Marketing Director and has begun the process of transitioning to a new logo.

### 10.5 Membership Report

Membership Director Callum Tullock presented the report for 2016 (attached). It was noted that the Committee implemented a number of member benefits including the new Golf Passport program, hotel discount program and the green fee benefit for members at participating member courses. While there was limited participation in the Golf Passport program, the Committee agreed to hold the program for a second year to determine the level of participation and support.

The Director noted that the Committee is involved in the review and evaluation of the new national membership model and will be making recommendations to the Board on its implementation at an appropriate time. The Director thanked the members of the Committee for their participation over the past year.

### 10.6 Rules Report

Rules Director Jim Sloan tabled the Rules Report for 2016 (attached). He acknowledged the support of Bruce Watson in assisting with rules education for the past year. The Director noted the addition of one (1) new Level III official and the implementation of the online rules sessions leading up to the annual Level III rules clinic at Bally Haly Country Club.

For 2017, the Director reported that the rules sessions will again be held online beginning January 9<sup>th</sup>, and that GNL will play host to the national Level III and IV clinics on the weekend of April 20<sup>th</sup> to 22<sup>nd</sup> at Bally Haly Country Club. This year it is anticipated that GNL will have one (1) additional Level III and Level IV certified official. Aside from the normal schedule of activities, officials from the province will be involved in the National Mid-AM/Senior Championships at Humber Valley Resort in August.

The Director thanked a number of officials for participating in a number of competitions over the season including the Provincial Championships, Atlantic Championship and the Provincial High School Championships.

## **11. MEMBER CLUB REPORTS:**

There were a total of three (3) clubs in attendance with the following courses providing a written or verbal report:

### 11.1 Humber River Golf Club

Board Director Grant Dicks reported on behalf of Humber River Golf Club. Mr. Dicks noted that the organization has a new 11-member Board that is in the process of reviewing the financial position of the club and reviewing and revising the constitution and by-laws. The club will be aiming toward increasing its communications program, enhancing the junior program, working with GNL, and growing the membership at all levels.

## 12.2 Gander Golf Club

General Manager Callum Tulloch tabled a written report (attached) on behalf of the course. He reported that two major projects, with assistance from ACOA and JCP, were undertaken including paving nine (9) cart paths with asphalt as well as refurbish remaining cart paths with Class A stone. A substantial amount of brush was cleared from the course. The club invested in various areas including 14 new golf carts, \$45,500 on greens equipment and \$5,500 on furniture for the lounge.

Membership numbers were similar to last season and green fee revenues have slightly increased. In between running the Men's and Ladies' Invitationals, the club hosted the Junior Provincial Championship. Food and beverage revenues have once again increased and the small, committed greens staff has ensured that the condition of the course improves year after year. In particular, the green surfaces have been enhanced significantly through the implementation of a top dressing program in conjunction with regular use of the new greens roller. There have been some major issues with the bunkers but a number of improvements are ongoing. Further improvement to the bunkers will be made in the coming year. Overall, feedback has been positive.

## 12.3 Terra Nova Resort & Golf Community

Owner Rex Anthony reported that Terra Nova Resort is a combination of accommodations, food and beverage and golf with golf accounting for approximately 25% of the revenues. The course has 50 members mainly from the Clarenville area and the majority of who are adults. Overall, it was a good year despite the fact that revenue was reduced by approximately \$400,000 due to a decline in corporate and government activities. To combat the reduction in revenues, the company has addressed a number of areas of expenditures to balance the budget. Presently, the company is in discussions with Parks Canada regarding the potential upgrading of Twin Rivers especially in areas such as aeration and bunkers.

## **12. NEW BUSINESS:**

### 13.1 2018 Annual General Meeting

The membership present was advised that the 2018 Annual General Meeting will be scheduled for the Wednesday November 26<sup>th</sup>, via Adobe Connect online webinar services. Notice of the 2018 Annual Meeting will be circulated in September as in prior years..

**Carried**

## **13. REVISIONS TO CONSTITUTION:**

The President reported that the organization has not received motions to amend the constitution.

## **14. APPOINTMENT OF AUDITORS:**

*It was moved by Sandra Sparrow and seconded by Stephen Wedgwood to appoint W. P. Collins as the auditor for Golf Newfoundland Labrador Inc. for the fiscal year ending September 30, 2018.*

**Carried**

## 15. ELECTION OF MEMBERS TO THE BOARD OF DIRECTORS:

On behalf of the Nominations Committee Chairperson, Executive Director Greg Hillier tabled a report (attached) listing the nominations for the various vacant positions on the Board. He advised that nominations from the floor would be accepted. At the conclusion of the nomination process the following positions had been filled:

|   |                           |
|---|---------------------------|
| Vice-President – Rex Anthony            | Acclamation (1 year term) |
| Treasurer – Chris Young                 | Acclamation               |
| Secretary – Len Woodford                | Acclamation               |
| Course Rating Director – Sandra Sparrow | Acclamation               |
| Competition Director – Wayne Allen      | Elected                   |
| Membership Director – Callum Tulloch    | Acclamation               |

*It was moved by Stephen Wedgwood and seconded by Sandra Sparrow to destroy the ballots from the elect.*

**Carried**

## 16. PRESENTATION OF 2017/18 BOARD OF DIRECTORS:

President – Ken Casey  
Vice-President – Rex Anthony (1 Year Term)  
Secretary – Len Woodford  
Treasurer – Chris Young  
Competitions Director – Wayne Allen  
Course Rating/Handicap Director – Sandra Sparrow  
Junior Director – Jamie Moran  
Marketing Director – Vacant  
Membership Director – Callum Tulloch  
Rules Director – Jim Sloan

Prior to the conclusion of the meeting, President Ken Casey acknowledged outgoing Past President Stephen Wedgwood for his dedication to the organization over the past four (4) years and looked forward to working with him on a number of Golf NL standing committees.

**17. ADJOURNMENT:**

*There being no further business the meeting adjourned at 8:25 P.M. on a motion by Ken Casey*

**Carried**

Respectfully Submitted by,

Greg Hillier  
Executive Director  
Golf Newfoundland Labrador Inc.